



Welcome!







### <u>Profile</u>

At Lakshya we boast experience and expertise in global logistics management services. Our clients can selectively or completely outsource the management and transportation of raw materials & finished goods in India as well as the overseas markets. This is complemented by our IT expertise, knowledge of systems and an ability to deliver precisely the right solution to custom set of requirements.

Lakshya team is comprised of experts in supply chain and logistics management, commercial carrier management, logistics operations and execution and supply chain technology.

At Lakshya we are passionate about operating to the highest possible standards and we are committed to exceeding our customers' expectations. We have established a reputation of trust and goodwill among our clients and have gained recognition as a leader in the logistics market.

Lakshya is global today & ready to help clients with any kind of transportation with required logistics management under single roof.

Lakshya has maintained reputation to provide first Class, efficient cost effective logistics solutions to its customers. The services are tailor made to meet customers' needs.



#### <u>Profile</u>

Catering to a wide range of industries like telecom, lubes, consumer durables, FMCG, retail, DTH, project logistics and automobiles, **Lakshya** offers a complete suite of services to enable your supply chain. Whatever be your logistics needs, local or international, small or big, we have got you covered. The result: your operations run with fewer people, reduced inventory levels, in less time and at lower costs. Our services include:

- Warehousing Solutions
- Distribution Forward/ Reverse Logistics
- Last Mile Pickup and Delivery
- Kitting, Packing & Programming
- Cash Management
- Services Tax & Compliance Management
- Retail Sales & Distribution
- Customs Clearance
- Freight Forwarding
- Trading
- E-Trade



### <u>Vision</u>

To be India's most favored logistics service provider, delivering world class service to it's clients And To be a market leader in India by 2015 in providing integrated supply chain solutions with a focus on achieving customer success.

#### **Mission**

To deliver value to customers by providing them with reliable & efficient services in Warehousing & Distribution. Earn Customers' loyalty by thru consistent service offerings, innovative solutions and special services as and when needed. Develop long term partnership with clients and vendors. To make our customer's supply chain more efficient by offering integrated & customized logistics solutions with the help of world class technology and optimization of resources.



# <u>Why Lakshya ?</u>

\*Intend to be a professional logistics service provider on a global basis.

- \* Focus on and capability to manage critical and complex warehousing operations.
- \* Is willing to deploy requisite expertise, experience and technology in our business.
- \* Is willing to invest in infrastructure requirements demanded for the business.
- Ability to focus on and manage local requirements for manpower sourcing, I.R., statutory compliance and welfare etc.



# <u>Why Lakshya ?</u>

\* Focused on meeting customers' requirements with absolute transparency.

Professional and expert management will enable Lakshya to release valuable managerial

resources from warehouse / transport activity and to focus on customer satisfaction.

Ability to partner & extend services such as transportation management & order Management.

\*Agile and lean organization allowing shorter communication channels, enabling to take

prompt action and be flexible to changing business dynamics.

Intends to focus on Warehousing / SCM / Logistics Solutions, Packaging Solutions and

Consolidation utilizing multi-modal air, sea and rail connectivity.



#### <u>Our Values</u>

- **Responsibility:** We must continue to be responsible towards our own work, our teams and of that area of the organization we are responsible for and also towards the country, community, customers, partners and environment.
- **Integrity:** We must conduct our business fairly, with honesty and transparency. Everything we do must stand the test of public scrutiny.
- **Teamwork:** We must work cohesively with our colleagues across the group and with our customers and partners around the world, building strong relationships based on tolerance, understanding and mutual cooperation.
- **Excellence:** We must constantly strive to achieve the highest possible standards in our day-to-day work and in the quality of the goods and services we provide.



#### <u>Services:</u>

#### <u>Warehouse Management</u>

Warehouse Management systems are a critical component of an effective overall supply chain management systems solution. Warehouse Management being a critical component in logistics operations, we offer end-to-end solutions on this front.

**Lakshya** is well equipped to manage and operate warehousing functions of receipt, unpacking, unit packing, put away, pick, pack, load and dispatch in accordance to agreed procedures including exceptions handling. Lakshya has deployed a WMS module which gives details of demand trends, stock supply planning, order management related to the goods availability at the warehouse, freight forwarding enhancing efficiently managing the warehouse operations and the movement and placing of goods within the warehouse thus giving increase in accuracy, reduction in labour costs and greater ability to serve the customer by reducing cycle times.



**Lakshya** uses a world-class Warehouse Management System (WMS) which can be tailored to suit all aspects of specific customer requirements whilst simultaneously allowing for nationwide flexibility in terms of warehousing locations. Our WMS's flexibility allows modifications to suit the needs of individual customers, including product data, inventory management, order management. It is fully web enabled with close integration to SAP.

We provide,

- Contract Warehousing
- Multi Client Facility
- Open Yard Management
- In-plant Logistic Management
- Project Warehousing
- Palletized Warehousing
- Spare Parts Management
- SOP Standardization
- KPI-based Management
- Cross Docking Rework and
- Refurbish Management





#### **Customs Clearance Services**

Lakshya Global Logistics will deal Customs and all other government agencies on behalf of your company to obtain the fastest possible clearance. We file entries electronically and will ensure all other government agency requirements are met, such as FDA requirements on food safety, preventing delays at the port when your goods arrive.

We also handle all permit requirements and other related documentation.









#### <u>Services</u>

#### **Transportation:**

Full Loads, Trailer loads, Canter loads, etc to all over India. Before the process of selection of a transportation mode starts, a few important tasks that have to be done are:

- Preparation of a full inventory of the stock.
- \*Measurement of total weight and volume of the material to be transported
- Type of goods to be moved
- Time availability

# The choice of mode of transportation differs from case to case and depends on the customer's priorities.

Some of the factors that influence the decision making:

- Cost
- Convenience
- Time Taken
- Carrying Capacity
- Effectiveness



#### **Services**

#### **Freight Forwarding:**

We are into relocation and movement of both of bulk and containerized goods. Be it tracking, Inventory Managemen or Transportation, **Lakshya** is capable to provide for single window services. We can give efficient inbound and outbound consolidation services to exporters, importers, commercial / personal / project cargo. Our extensive network enables us to provide secure, efficient & timely services, not to mention at most economical rates.



• As a **freight forwarder**, **Lakshya** Global Logistics can manage the movement of your freight around the globe. We can advise on carrier selection, the best routes, ports of entry, and all aspects of global **freight forwarder**. By providing every service required to move freight globally, **Lakshya** Global Logistics can offer complete solutions from a single provider, saving your company valuable time and money.



#### <u>Services</u>

#### Insurance & Services:

Lakshya can provide for value added services by insuring the goods and precious belongings of its customers by undertaking all the documentation work required for insuring the goods. Packing of the goods is done under the supervision of experts for safe transportation.

#### Port Handling Service:

Our port handling services include discharge and loading of bulk, container, project cargo & dangerous goods. Care is taken during entire operation of loading/unloading at ports to ensure safe handling and delivery of all kinds of cargo including dry/ liquid cargo, dangerous goods/over dimensional cargo and ammunition cargo for various defense establishments.

#### Packing and Moving Service:

**Lakshya** has developed a personalized approach towards door to door moving of variety of goods. Its expert team members and staff extend secure packing and moving of belongings throughout India as well as across the globe. Besides being secure and safe, **Lakshya** is also cost efficient and can guarantee a satisfactory service.



#### <u>Services</u>

#### Inbound Traffic (Door to Door Delivery):

As a freight forwarders **Lakshya** can provide door to door service with its worldwide network. From the time an order is placed with vendors; **Lakshya** can monitor and coordinate the movement of cargo. Its door to door services is comprehensive and takes into account every cost factor.

#### <u>Clearing & Forwarding:</u>

Lakshya is a license holder company to cater to its export / import customers ensuring single window services.

#### **Project Management:**

ODCs

Heavy Movements

Route Survey

Multi-Modal Transportation



#### <u>Work Culture</u>

At LAKSHYA, we strongly believe in achieving sustain a strong performance orientation.

To put it quite simply, we expect our workplace as one, which facilitates employees to contribute, a place where they are happy, and have fun, learning and growing as individuals and professionals.

We respect the talent and skill of our people as our most valuable assets. We do all we can, to ensure that these are enhanced through training and on the job development. As a Customer oriented industry learning opportunities are plenty, and we encourage our employees to utilize every such opportunity, which will enhance their knowledge. We rate employee feedback highly, which are acted upon in an effort to continuously redefine & improve the way we are as a company and as an employer.



#### <u>Infrastructure</u>

We have state-of-the-art warehousing facilities, independent and inter-connected offices in all major cities in India. All our offices are well-equipped with latest communication equipments. This certainly enables us to provide transportation and freight forwarding services anywhere anytime. We also have tie-ups with warehouses on major highways that store the goods of our customers during transportation.

Our infrastructural facilities ensure total consideration for the goods and enhances the overall competence of our logistics services.

#### <u>Branches</u>

Ahmedabad, Ambala, Ankleshwar, Bangalore, Baroda, Bhiwandi, Bhopal, Chennai, Chandigarh, Delhi, Indore, Kolkata, Masjid, Nagpur, Nashik, Pune, Patna, Parvakottai, Raipur, Secunderabad, Thane, Vapi, Vasai.



#### **Our Capabilities**

#### Fully Integrated Transport Divn

Single Window Solution with Transportation

#### Warehouse Management System

Fully implemented WMS with integrated MIS at your office desk.

# Fully implemente your office desk. Barcoding & Scanning

Improve accuracy and reduce latency of existing transactions

ORACLE	ORACLE

#### **Warehousing Solutions**

Customized solution for each Customers with Racks/ Pallets etc





# **Our Prestigious Clients**

Like you, we are aiming for success. Your success defines our own success. We enjoy a successful working partnership with a number of high profile businesses and organizations, which draw upon our expertise in a variety of areas pertaining to logistics, supply chain management and value added services. We appreciate the trust our clients have put in us and we in turn are proud to be associated with them. Here are some of them:



